

# The PDSP: AlterECO's Preliminary Design Services Package

AlterECO's Preliminary Design Services Package (PDSP) enables us to create drawings and a matched quotation that provide you with firm pricing and a design custom-tailored to your needs. Because we can take the necessary time to thoughtfully review your project, you benefit by receiving the most cost-effective solution for highly functional, beautiful, sustainable AlterECO cabinetry.

## There are three basic formats of the PDSP...

- PDSP-Kitchen
- PDSP-Bath
- PDSP-Other: we can also apply the PDSP to other cabinetry projects. Call us.

## Contents... Specifically, the Preliminary Design Services Package includes the following:

- Thorough review of project drawings/specifications provided by client
- Consultations with client (vis-à-vis phone, email, & face-to-face meeting in the AlterECO showroom &/or at the home/job-site\*) as needed to clarify details of the job  
\*On-site consultation(s) may require additional time (@ discounted \$50/hr rate)
- CAD time (objective is to create preliminary shop drawings sufficient for confirming project design and for preparing a formal quotation)
- Detailed written proposal: including firm quotation for cabinetry, estimated delivery charges, job specifications and terms
- Priority in the production queue (best available lead-time)

## Pricing... The price of the PDSP will be applied in full toward the purchase of your cabinetry.

- **PDSP-Kitchen: \$ 500** (average 10 hours; based on a "typical" 10x10 kitchen\*)
- **PDSP-Bath: \$ 150** (average 3 hours; based on a "typical" bath vanity\*)

\*Note that the time-frames indicated above are based on "typical" kitchen & bath applications. The following are examples of jobs which may require additional design time (billed at the discounted rate of \$50/hr): jobs that are larger or more complicated than average; jobs for which there is sparse or confusing information; jobs with multiple and/or frequent changes; & jobs requiring a site visit (especially if not in our immediate local area)

- **Hourly Services:** Our services are also available on an hourly basis, starting at \$75.

**Not ready?...** If you are not yet ready for AlterECO's design services and simply need a general sense of affordability, send us any drawings of your cabinetry application (even sketches you've made yourself) and your budget range for the job, and we will let you know if it looks feasible. Then, if you are interested in pursuing cabinets by AlterECO, we would suggest moving forward with the PDSP.

**Contact us...** Please do not hesitate to contact us with questions about our work and this valuable service. If you are ready to proceed with our PDSP, please send your payment by check to:



AlterECO, inc.

P.O. Box 1206 ~ Sausalito, CA 94966

Phone: 415-331-8342 Fax: 415-331-2624 AlterECO@BambooCabinets.com

www.BambooCabinets.com

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