

## The PDSP: AlterECO's Preliminary Design Services Package

**AlterECO's Preliminary Design Services Package (PDSP) is a cost-conscious approach to professional, mindful design that is tailored to your life.** The services include in-depth design consultation, detailed drawings, and a straightforward cabinetry estimate--providing you with clear direction and a design that is custom-tailored to your needs. You will benefit from our thoughtful attention by receiving the most cost-effective solution for highly functional, beautiful, fine-quality cabinetry, and priceless peace of mind. **AlterECO emphasizes healthy homes/ healthy planet & cabinetry to fit your life!**

**Contents** - Specifically, the Preliminary Design Services Package includes the following:

- **Scope:** The PDSP services listed below are based on an average 10 hours of billable time for a "typical" 10x10 kitchen. Significantly larger and/or more complex projects may require an increase in billable time. We will strive to accurately assess this at the outset and alert you along the way if, for example, changes to the job are leading us into more billable time than initially anticipated. We always give more than you pay for, but we do need some limits to make sure that our good will does not put us out of business!
- **Preparation:** Once we're connected and moving forward with the PDSP, we will begin with a thorough review of your project. Whether you have no drawings at all, a simple sketch or detailed architectural drawings, AlterECO's design process will be shaped to your needs.
- **Consultations:** We will communicate via phone, email, and a meeting at the home/job-site to clarify details of the project and discuss exciting possibilities (relax & enjoy!)
- **Design Drawings:** We will create preliminary design drawings (annotated plan & elevation views) that clearly indicate the desired details (which will be included in the estimate).
- **Detailed Formal Proposal:** Our easy-to-understand proposal will include a comprehensive cabinetry estimate, job specifications, and payment terms.
- **Win/Win:** Your investment in the PDSP will be fully applied to your cabinetry purchase.

**Pricing** - Proximity-based pricing. BIG SAVINGS over the hourly rate.

- **PDSP-Local Marin: \$797** (Outstanding Value, in support of a local living economy)
- **PDSP-Local Bay Area: \$997** (Excellent Value, reflecting added costs of travel)
- **PDSP-Non Local: \$997** (Great Value! Does not include site visit, but we can Skype!)

**Not ready?** If you are not ready to commit to AlterECO's Preliminary Design Services Package and simply need a general sense of affordability, send us any drawings (even basic sketches) of your cabinetry application (kitchen, bath, etc.) and submit a completed [Project Information Sheet](#) from our website, and we will provide a free 30 minute initial consultation (local customers only) and a ballpark estimate range. Or we can provide services on an hourly basis, starting at \$125 for our local clientele. We do recommend the PDSP, as the comprehensive approach will help assure a cost-effective and complete end result and a satisfying journey to get there!

**Please contact us with any questions about this valuable service. We hope to serve you!**



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*Healthy Homes / Healthy Planet - Cabinetry to fit your life*

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